#### CORPORATE OWNERSHIP & CONTROL

Postal Address:

Postal Box 36 Sumy 40014 Ukraine

Tel: +380-542-698125 Fax: +380-542-698125 e-mail: alex\_kostyuk@virtusinterpress.org www.virtusinterpress.org

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Почтовый адрес редакции:

Почтовый ящик 36 г. Сумы, 40014 Украина

Тел.: 38-542-698125 Факс: 38-542-698125 эл. почта: alex\_kostyuk@virtusinterpress.org www.virtusinterpress.org

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## **EDITORIAL**

Dear readers!

The recent issue of the journal Corporate Ownership and Control pays attention to issues of corporate ownership and control and board practices. Company performance, managerial compensation, corporate social responsibility, national peculiarities of corporate governance in Brazil are also under the scope of researches. More detailed issues are given below.

Baliira Kalyebara, Abdullahi D. Ahmed examine the impact of agency costs on the present value of a long term capital project and investment appraisal decision making in the airline industry to support better capital investment decision making in the future. Cristina Bettinelli and Valeria Caviezel in their study addresse the call for the development of team effectiveness scales that take team context into account. Their paper develops and validates a measurement scale for effectiveness in the specific context of boards of directors in family firms. Giuseppe Grossi, Patricia Bachiller analyze the theme of the corporate governance models of Italian utilities companies and explores how the changes of ownership structure after a merger affects financial performance. The objective of their paper is to study whether the mergers of utilities are effective for companies to be more competitive. W L Crafford, F J Mostert, J H Mostert investigate the improvement of financial decision-making by banks regarding the management of their liquidity. The importance of the liquidity management factors, the problem areas surrounding this topic, as well as how often the requirements are adjusted to ensure proper and effective liquidity management are addressed. Mo'taz Amin Al-Sa'eed, Soud M. Al-Mahamid in their research try to understand the features of an effective audit committee and its role in strengthening financial reporting among public listed companies on the Amman Stock Exchange. Oian Li, Ebru Reis study changes in the incentive structure of the CEOs in both parent and spun-off companies, and the effect of managerial incentives on operating performance due to an improved agency relationship between shareholders and managers of both firms after the spinoff.

J. Barry Lin, Bingsheng Yi, Jane Mooney apply several methodologies to examine the interplay among large shareholders. They found that firm performance is positively associated with insider and institutional ownership, but negatively associated with blockholder ownership. *Haiyan Jiang, Ahsan Habib* empirically examine the effect of ownership concentration on mitigating free cash flow agency problem in New Zealand. *Shihwei Wu, Fengyi Lin, Chiaming Wu* develop several models to examine the relationship between the corporate social responsibility (CSR) and the ownership structure of Taiwanese firms. Their results suggest that firms which are controlled by professional managers, government-owned, or collectively-owned would like to undertake serious efforts to integrate the CSR into various aspects of their companies. *Rami Zeitun* and *Duha Al-kawari* investigate the effect of government ownership structure, business risk and financial leverage among other variables (size, age and growth) on a company's performance in a panel data, using 191 companies from five GCC countries (Qatar, Saudi Arabia, Oman, Bahrain and Kuwait), during the period 1999- 2006.

Thiago Emmanuel, Andre Carvalhal, Marcos Avila analyse the relationship between social responsibility and financial performance of Brazilian companies. They analyze 515 Brazilian companies listed on BM&FBovespa from 2001 to 2007 and check which companies have disclosed the IBASE social report, which proposes a standardized methodology for social reporting and allows us to compare companies in different sectors over time. Oderlene Vieira de Oliveira, Marcelle Colares Oliveira, Sérgio Henrique Arruda Cavalcante Forte, Vera Maria Rodrigues Ponte try to identify the perceptions of executives from Brazilian companies traded and closed on obstacles for the adherence to good corporate governance practices.

We hope that you will enjoy reading the journal and in future we will receive new papers, outlining the most important issues and best practices of corporate governance!

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## CORPORATE OWNERSHIP & CONTROL

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EDITORIAL

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## CAPITAL MARKETS, CORPORATE GOVERNANCE AND CAPITAL BUDGETING: IMPLICATIONS FOR FIRM VALUE 9

## Baliira Kalyebara, Abdullahi D. Ahmed

The conventional discounting capital budgeting techniques have been widely criticised for being inappropriate in incorporating multi-criteria interactions and for focussing on one-off single objective of maximizing net present value. This paper modifies a Multiple Objective Linear Programming (MOLP) optimization model of Levary and Seitz (1990). It adds to the objective function the mitigation of agency costs as a proxy of good corporate governance principles and capital market interactions. The goal of the study is to examine the impact of agency costs on the present value of a long term capital project and investment appraisal decision making in the airline industry to support better capital investment decision making in the future. Recent collapses of high profile companies in airline industry and other industries such as Flyglobespan Airline (in the year 2009) in Scotland, Ansett Airline (in the year 2001)in Australia, Enron(in the year 2001)and Lehman Brothers (in 2008)in the U.S whose impact is still being experienced today provide us with evidence of how important the minimization of agency costs is for the survival and success of organisations and the huge amounts involved as a result of poor corporate governance. The results reveal that debt financing which is often provided by capital markets plays an influential role in shaping the investment appraisal decisions through interest rates and debt covenants embedded in the debt contracts. The results show that mitigation of agency costs improves the firm's cash flow, financial management and corporate governance. It discourages illegal earnings management practices, enhances investment decisions, investors' confidence and reliability in the firm's investment decisions and hence enhances the firm value.

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## Cristina Bettinelli, Valeria Caviezel

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## Giuseppe Grossi, Patricia Bachiller

This paper analyses the theme of the corporate governance models of Italian utilities companies and explores how the changes of ownership structure after a merger affects financial performance. The objective of this paper is to study whether the mergers of utilities are effective for companies to be more competitive. We compare the financial performance of four Italian utility listed companies listed (A2A, IRIDE, HERA and ENIA) before and after the merger. Specifically we analyse six financial ratios (P/L for period, Profit margin, EBITDA, ROE, ROA and Gearing). Our results show that utility mergers are effective to create a more competitive firm because of the changes in the ownership of the company and consequently in the corporate governance system. Results also indicate that a listed merger company has a higher financial performance that pre-merger companies.

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An empirical survey followed thereafter, focusing on the 10 biggest banks in South Africa. They are the leaders of the South African banking industry, and as South Africa is a developing country with an emerging market economy, the conclusions of the study may also be valuable to banking industries of similar countries. The importance of the liquidity management factors, the problem areas surrounding this topic, as well as how often the requirements are adjusted to ensure proper and effective liquidity management are addressed.

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## Mo'taz Amin Al-Sa'eed, Soud M. Al-Mahamid

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## Qian Li, Ebru Reis

In this paper, we study changes in the incentive structure of the CEOs in both parent and spun-off companies, and the effect of managerial incentives on operating performance due to an improved agency relationship between shareholders and managers of both firms after the spinoff. We construct a

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unique dataset that covers corporate spinoffs between 1992 and 2004. We find a certain level of increase in pay-performance sensitivity of the CEOs of spun-off firms as compared to the CEOs of parent firms. We find that pay-performance sensitivities of both parent and spun-off firms' CEOs are positively related to the operating performance improvement after the spinoff. Overall, our study provides evidence that improved managerial incentive is a source of gains in spinoffs.

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## J. Barry Lin, Bingsheng Yi, Jane Mooney

This paper applies several methodologies to examine the interplay among large shareholders. We find that firm performance is positively associated with insider and institutional ownership, but negatively associated with blockholder ownership. More importantly, we find that insider and institutional ownership are negatively related to each other, functioning as substitutes. However, they are both positively related to blockholder ownership, indicating that the endogenous optimal ownership requires higher insider and/or institutional ownership when there is high blockholder ownership. Methodologically, we find that using residual ownership reduces or eliminates spurious variations in the non-linear relationship between firm performance and insider ownership, and industry adjustment generates more reliable estimates. This paper sheds light on the complex interplay among these various types of large investors.

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## Haiyan Jiang, Ahsan Habib

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## Shihwei Wu, Fengyi Lin, Chiaming Wu

This study develops several models to examine the relationship between the corporate social responsibility (CSR) and the ownership structure of Taiwanese firms. Our results suggest that firms which are controlled by professional managers, government-owned, or collectively-owned would like to undertake serious efforts to integrate the CSR into various aspects of their companies. Due to Asia firm's culture, family firms might be more reluctant to put efforts on CSR activities. We also report that there is a positive relationship between (a) the CSR and financial performance and (b) the CSR and earnings quality. This study suggests that the ownership structures are found to have effects on the CSR and the CSR could also decrease the information asymmetry between managers and investors.

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## Rami Zeitun, Duha Al-kawari

This study investigates the effect of government ownership structure, business risk and financial leverage among other variables (size, age and growth) on a company's performance in a panel data, using 191 companies from five GCC countries (Qatar, Saudi Arabia, Oman, Bahrain and Kuwait), during the period 1999- 2006. Our results indicate that government ownership affects the performance and value of GCC firms. Government ownership positively and significantly affects firm's performance ROA. The insignificance of a firm's leverage (LEV) indicates that the firm's performance is irrelevant to its capital structure, and that supports Modigliani and Miller (M&M) (1958) argument. Our finding is that business risk (BETA) significantly and positively affects firm's performance ROE and supports the classic risk trade-off arguments. Furthermore, age was found to have a positive and significant impact on firm's performance ROA and ROE.

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## Thiago Emmanuel, Andre Carvalhal, Marcos Avila

This paper analyses the relationship between social responsibility and financial performance of Brazilian companies. This subject has been largely studied and presents many discussions and different points of view. There are a considerably number of research that tries to link social responsibility and financial performance. However, there is not a fully established consensus about the issue. Despite a great number of empirical researches regarding this subject, there are few studies in the Brazilian market. We analyze 515 Brazilian companies listed on BM&FBovespa from 2001 to 2007 and check which companies have disclosed the IBASE social report, which proposes a standardized methodology for social reporting and allows us to compare companies in different sectors over time. Our results indicate that companies that disclose social information have a superior performance when compared with companies that do not disclose. Moreover, financial performance is positively related with social investments. Interestingly, the "voluntary" social investments, which are not mandatory by law, have a strong effect on firm value and performance.

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## Oderlene Vieira de Oliveira, Marcelle Colares Oliveira, Sérgio Henrique Arruda Cavalcante Forte, Vera Maria Rodrigues Ponte

This study aims to identify the perceptions of executives from Brazilian companies traded and closed on obstacles for the adherence to good corporate governance practices. Therefore, a structured questionnaire was sent to 516 companies. We concluded that the perceptions of executives from Brazilian companies traded and closed, differ with respect to amounts allocated, being most of the obstacles (ten out of thirteen) in adhering to good corporate governance practices. What could possibly be explained, is that the fact of a group having already gone through the process or have already duly joined this practice and not the other.

## SUBSCRIPTION DETAILS

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